To: Brock, Kent G.
From: Kuruc, Nick
Edited: 6/3/98 7:23
Subject: Amerada Hess Corporation

See attachment re: Salem $3 Off Invoice Program for entire month of July

CC: Piscitelli, J

51846 4912

Source: https://www.industrydocuments.ucsf.edu/docs/mqky0000

R.J. Reynolds Tobacco Company

McLane Billback Request

☐ New Deal ☒ Change

CHAIN NAME: Amerada Hess Corporation

CHAIN ID: 0353-xx-xx

Number of Stores: 459

McLane Division(s) and SRP Groups:

☒ Northeast (375878) SRP	☐ Mid Atlantic (564919) SRP	☒ Southeast (376430) SRP
☒ Suneast (380734) SRP	☐ Cumberland (665276) SRP	☐ Southern (380754) SRP
☐ Midwest (576503) SRP	☐ Southwest (380058) SRP	☐ High Plains (558715) SRP
☐ Western (377153) SRP	☐ Sunwest (376062) SRP	☐ Southern Cal (565292) SRP
☐ Pacific (374931) SRP	☐ Northwest (380506) SRP	☒ Carolina (734386) SRP

TIMING

Buydown begins 7/1/98 and goes through 7/31/98.
(m/d/y) (m/d/y)

BRAND FAMILIES & OFF INVOICE $ AMOUNT

☐ Camel (ex reg and Red Kamel) $00 Off Invoice Amount	☐ Winston $ Off Invoice Amount	☒ Salem $ 3.00 Off Invoice Amount
☐ Vantage Off Invoice Amount	☐ Doral $ 3.00 Off Invoice Amount	☐ Best Value Off Invoice Amount
☐ Monarch Off Invoice Amount	☐ Best Value Off Invoice Amount	☐ P/L Off Invoice Amount

Brand Style Exceptions:

AUTHORIZATIONS (Name and Title)

CHAIN: Charlie Iszard	Phone Number: 732-750-6144	Voice Mail:
R.J.R.: Nick Kuruc	Phone Number: 732-225-4774	Voice Mail: 43778

Prepayment By Brand Family:
Prepayment: Estimated prepayment Total:

Apply payment to SIS#: 420565 Account Name: Amerada Hess Corp.

E-Mail addresses (Initiation and completion notification): kurucn

51846 4913

Source: https://www.industrydocuments.ucsf.edu/docs/mqky0000